



U.S. Army Contracting Agency
Northern Region



Small Business Monthly Brief

US Army Contracting Agency Fort Carson

**Directorate of
Contracting
August 2005**





AGENDA

- **Fort Carson Small Business Goals and Statistics**
- **Capability Statements**
- **Construction Division**
- **Services Division**
- **Commercial Items**
- **Questions and Answers**



Fort Carson Small Business Statistics

Fort Carson FY 05 Midyear Report			
Catergory	Dollars	Met	Goal
Small Business	\$80,240,088.00	74.67%	68.6%
SDB	\$66,865,812.00	62.22%	53.5%
WOSB	\$15,990,810.00	14.88%	6.3%
SDVOSB	\$470,280.00	0.44%	3.0%
Hubzone	\$930,684.00	0.87%	5.0%
Award	\$107,464,213.00		



Capability Statements

- Clear and concise description of services
- NAICS
- Business Size Standards
- Past Performance with POC information
- Limit to 2 pages



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Construction



How to do Business

- Most construction projects on Fort Carson are set-aside as sole source under the 8(a) program.
- Contact SBA to determine eligibility: 303-844-2607
- Competed projects with an estimated magnitude over \$25K will be advertised in Fed Biz Opps



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Fed Biz Opps

Federal Business Opportunity - Microsoft Internet Explorer

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Address <http://www.fedbizopps.gov/> Go Links

Fed Biz Opps

Federal Business Opportunities

★ **Find Business Opportunities**

★ **General Information**

- ▶ Section 508 Vendor Notice
- ▶ Interface Description
- ▶ Management Responsibility
- ▶ Frequently Asked Questions

★ **Privacy and Security Statement**

- ▶ Privacy and Security Statement

★ **FedBizOpps News**

- ▶ What's New?
- ▶ FBO Awards
- ▶ 508 Compliance

FedBizOpps.gov is the single government point-of-entry (GPE) for Federal government procurement opportunities over \$25,000. Government buyers are able to publicize their business opportunities by posting information directly to FedBizOpps via the Internet. Through one portal - FedBizOpps (FBO) - commercial vendors seeking Federal markets for their products and services can search, monitor and retrieve opportunities solicited by the entire Federal contracting community.

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[FedBizOpps](#) [FedBizOpps](#)

<http://www.fedbizopps.gov/servlet/SearchServlet> Internet

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Address <http://vsearch1.eps.gov/servlet/SearchServlet> Go Links

13 - Ammunition & explosives

[Additional information on Classification Codes](#)

Search by NAICS Code:

All Codes

- 111 - Crop Production
- 112 - Animal Production
- 113 - Forestry and Logging
- 114 - Fishing, Hunting and Trapping

Filter NAIC

Search by Agency:

Department of the Army

Department of the Interior

Department of the Navy

Department of the Treasury

District of Columbia Government

Show Offices for Selected Agencies

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Filter NAIC

Search by Agency:

All Agencies
Administrative Office of the U. S. Courts
Agency for International Development
American Battle Monuments Commission
Architect of the Capitol

Show Offices for Selected Agencies

Search by Office:

ACA, Southern Hemisphere
ACA, US Army Contracting Command Europe
Army Contracting Agency, ARCENT
Army Contracting Agency, North Region
Army Contracting Agency, South Region

Show Locations for Selected Offices Return to Agencies

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Show Offices for Selected Agencies

Search by Office:

- All Offices
- 8th, U.S. Army
- ACA, EUSA
- ACA, ITEC4
- ACA, Pacific

Show Locations for Selected Offices Return to Agencies

Search by Location:

- ACA, Fort Carson
- ACA, Fort Dix
- ACA, Fort Drum
- ACA, Fort George G. Meade
- ACA, Fort Hamilton

Return to Offices

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Sub-Contracting Possibilities

- SABER Contractors: TDF and APM
- Mini JOC: Alliance General Contractors
- Roads: U.S. Roads, Rocky Mountain
- A/E: Samuel Engineering
- Family Housing: Fort Carson Family Housing, LLC
- Underground Electric: St. Andrew's Electric Corporation
- Master Agreements: (Various projects under \$25,000)



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Services



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- If over \$25K, requirements are advertised on Fed Biz Opps
- Generally try to set-aside for small business if possible
- List of upcoming requirements shown on next slide



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Description	SIC/NAICS	Estimated Annual Value	Set-Aside	Anticipated Release Date
Waste Management	562111	\$500K-\$1M	Hubzone	4 th Quarter FY '05
Hospital O&M	561210	\$10M-\$15M	TBD	1 st Quarter FY '06
Hospital Laundry	812320	Less than \$100K	SBSA	4 th Quarter FY '05
Sludge Removal	562211	\$100K-\$250K	SBSA	July '05
Decam EA	541620	\$100K-\$250K	Remove	July '05
Hotel Lodging	721110	\$250K-\$500K	Unrestricted	July '05
Post Guides & Maps	511120	No annual cost	SBSA	1 st Quarter FY '06



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Subcontracting Opportunities

- DPW Base Operations & Maintenance Contract

Contractor: LB&B Associates

POC: Mr. Nick Hobbs (719) 302-0311



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Commercial Items / Government Purchase Card



Commercial Items Definition

Any item, other than real property, customarily used by the general public or non-governmental entities for other than governmental purposes.



Government Purchase Card

The Purchase Card replaces the paper-based, time consuming purchase order process. Can be used to purchase commercially available goods and services subject to the established transaction amount, billing cycle amount and merchant code



Typical Commercial Items

Hotel Rentals, Apartment Rentals, Body Armor, Sod, Furniture Moves, Furniture, Tent Rentals, Generator Rentals, Concrete Barriers, Thermal Targets, Backpacks, Holsters, Head Lamps, Power Washers, Heavy Equipment rental, Bus Rentals, Vehicle Rentals, Paintball Kits, Ice Machines, M9 Pouches, Shredders, Heater Rentals, Parts Washer, Tactical Lights (both rental and purchase) Computers, Printers, Projectors, LAN Installation, Cell Phone service



Fort Carson/DOC Small Business Quick Reference Guide

SMALL BUSINESS FAQs:

All contractors wishing to do business with the Department of Defense (DoD) must register in the Central Contractor Registration (CCR) program. Registration confirmation takes approximately 30 days.

Central Contractor Registration (CCR): <http://www.ccr.gov>

- Information on how to register
- Keep your registration updated



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Small Business Owners - Following are some additional Small Business sites that may answer some or all questions about doing business with the Government. If after reviewing the links below, you believe you still need some additional assistance, then contact the Directorate of Contracting.

Small Business Administration - <http://sba.gov>

Small Business Administration Government Contracting - <http://sba.gov/GC>

Small Disadvantaged Business - <http://sba.gov/sdb>

GSA Office of Small Business Utilization -

**[http://gsa.gov/portal/gsa/ep/channelView.do?
pageTypeId=8199&channelId=-13325](http://gsa.gov/portal/gsa/ep/channelView.do?pageTypeId=8199&channelId=-13325)**

US Army Contracting Agency Northern Region Small Business -

http://www.aca-nrhq.army.mil/sadbu_index.htm

DOD use of Army Mandatory BPA's -

<https://email.prod.dodonline.net/scripts/EMBecomeAVendor.asp#>



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Small Business Specialist

(719) 526-5035